

Thank you for showing interest in volunteering your time with Culpeper Renaissance, Inc. (CRI). CRI is a 501c3 nonprofit organization, which exists only through the volunteer efforts of community members. We commend you for wanting to be involved in the community and are happy you have chosen CRI with which to do so.

Designated in 1988, Culpeper Renaissance, Inc. (CRI) is a member of the Virginia Main Street program. The Main Street Program was organized by the National Trust for Historic Preservation to help revitalize the economic vitality of downtown commercial districts using the National Main Street Center's successful Four Point Approach. CRI operates under the national 4-point main street approach and CRI's committee structure is centered on this format - These four main committees are: Economic Restructuring, Organization, Promotions, and Design. Under the Promotions committee we have several event sub-committees: 3rd Thursday Summer Concert Series, Culpeper Block Party; Hop N Hog, Gnarly Culpeper Block Party, Holiday Open House and the Culpeper Downtown Carnival. Most committees and subcommittees meet once a month for approximately I hour.

Please find included a brief overview of the Main Street Four Point Approach with Committee Descriptions, CRI's Vision, Mission and Goals, Calendar of Events and Volunteer Sign-Up Form. Please complete the sign-up form and submit to the CRI office via, email at <u>cridirector@culpeperdowntown.com</u>, fax (540) 825-7014, or mail to 127 West Davis Street, Culpeper, VA 22701.

Please let me know if you have any questions and I will be happy to help.

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#### Vision

Culpeper Renaissance, Inc.'s Vision for Culpeper is a connected, adaptive and distinctive downtown that is inviting and attractive to multiple generations of entrepreneurs, residents and visitors.

# Mission

The purpose of Culpeper Renaissance, Inc. is to ensure a growing and stable commercial center in downtown Culpeper by:

Increasing use of Downtown by Locals and Visitors

Improving District Identities

Promoting an Eclectic Business Mix

And, Strengthening a Unified and Enduring Sense of Place

# Goals

1 - Expand physical and economic revitalization along entry corridors and secondary streets.

- 2 Expand the volunteer base by 25%.
- 3 A diversified funding stream including: Raise \$25,000 in private donations Increased grant funding

4 - Maintain and increase the success of Downtown's retail market.

5 – Building a strong community connection that establishes Downtown Culpeper as a destination for visitors, businesses and residents





# A Brief Overview of The Main Street Four Point Approach

Main Street is a nationwide program founded by the National Trust for Historic Preservation in the 1970's, when, after some trial runs, they came up with the basic framework used by more than 2000 communities to revitalize their historic commercial districts, better known as "downtown." There are approximately 45 state Main Street programs and a small but growing number of "urban" or city-wide programs. Virginia established its program in 1985.

Culpeper Renaissance, Inc was founded to be the local organization charged with implementing the Main Street activities and Culpeper was designated as a Virginia Main Street in 1988. In 2012, Culpeper earned the Great American Main Street Award from the National Main Street Center.

# **The Four Point Approach**

While many of the states participating with statewide programs are vastly different form others and even within a state like Virginia, there are designated Virginia Main Street communities that range from 1000 – 65,000 in population, all the successful Main Street communities have two things in common. They all have a dedicated volunteer corps and they follow the Main Street Four Point Approach that was developed through several years in several communities as the framework for successful revitalization.

The Four Points are the true heart of the success of the Main Street movement and meant to be used in approximately equal measure. They are: Design, Organization, Promotion and Economic Restructuring. Below, you will find a brief overview of these points. You should take some time to learn more about each and find your place in one or more of the associated committees that interest you.

**Design:** Originally, this mostly meant sprucing up your downtown. Over time, Main Streets learned that Design meant making the downtown usable and safe, too. Today, the most successful communities use design to create an attractive, safe space that functions well for the shop owners, shoppers, multi-generational families and people of all abilities.

• Improving the physical environment by renovating buildings, constructing compatible new ones, improving signs and merchandise displays, creating attractive and usable public spaces, and ensuing that planning and zoning regulations support Main Street revitalization.

# **Committee Program of Work Examples:**

Hanging Baskets Beautification of Alleys Banners – Seasonal, Hometown Heroes, General Downtown Holiday Décor Façade, Sign and Awning Grants Façade Design Renderings Feasibility Studies Façade, Sign, or Awning Grant Program E.B. Wood Community Park Culpeper Downtown Mural Program Downtown Way Finding Program

**Organization:** This is the place that keeps the operation running. The work of downtown revitalization is ever evolving, and a successful Main Street organization needs to be built to last through the years and decades to tackle new problems and shifts in preferences as they come around. The Organization Committee is focused on making sure the other committees have the resources they need to do a great job.

Building collaboration among a broad range of public- and private-sector groups, organizations, and constituencies. This Committee consists of CRI Executive Committee members.

#### **Committee Program of Work Examples:**

Volunteer Recruitment Fundraising Project Public Outreach Trainings (board and staff) Partnering Entity Relationships Grants for the Organization Board Retreats Overall Organization Goals, Vision, and Mission Overall Organization Work Plan and Budget Planning

**Promotion:** There are at least three levels of promotions: Special events like concerts and festivals that raise funds and awareness of the downtown, Retail events meant specifically to drive shoppers into the stores, and marketing, which can be both paid like newspaper ads and brochures and earned advertising like articles spurred by a press release. All of these have their place in building the success of downtown and it is important to make sure that all of them are being balanced.

Marketing the district's assets to residents, visitors, investors, and others through special events, retail promotion, and activities that improve the way the district is perceived.

# **Committee Program of Work Examples:**

Culpeper Downtown Carnival Restaurant Weeks Gnarly Culpeper Block Party Culpeper Downtown First Fridays Culpeper Downtown Farmers Market 3<sup>rd</sup> Thursday Summer Concert Series Culpeper Block Party; Hop N Hog Culpeper Downtown Merchant Halloween Trick-or-Treating Culpeper Downtown Holiday Open House & Community Tree Lighting Culpeper Downtown Celebrates Small Business Saturday Culpeper Downtown for the Season Print, Social Media, and Website Promotions

**Economic Restructuring:** This is the most misunderstood of the Four Points. "ER" is different from Economic Development in that it focuses on adjusting the local economy of the downtown to match the ever-changing preferences of the public and matching uses with spaces. Think about it: is your Coca-Cola still bottled in a 15,000-sf building in Downtown? When did you last have your TV repaired? We don't use the railroad like we used to, and the bypass means a lot of traffic doesn't go through town anymore. We can lament these changes, but they are facts, and it is the job of the ER committee to build a plan that adapts to these changes and provide the tools to successfully work that plan. Strengthening the district's existing economic base while finding ways to expand it to meet new opportunities – and challenges from outlying development

# **Committee Program of Work Examples:**

Available Retail listing Property and owner listing Business Openings/Closings/Relocations Business Job Opportunities Promotion Job Fairs Ribbon Cutting Events Zip Code Survey Program Mystery Shopper Program Business and Property Owner Educational Trainings Grants for Downtown Businesses

The Four Points are flexible, and the details of implementation vary from community to community and from year to year within communities. However, neglecting any of the points or focusing too much on one can lead to less success. The Four Points are not revolutionary; they just work.



# er Downtown EVENTS February 24



Culpeper Downtown Carnival

> March 18-24 Culpeper Downtown Spring Restaurant Week



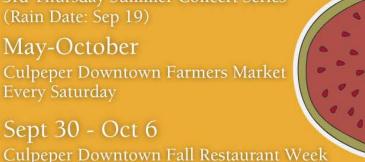
April 27 Gnarly Culpeper Block Party & Brew Fest

May 16 | Jun 20 | July 18 | Aug 15 3rd Thursday Summer Concert Series (Rain Date: Sep 19)



May-October Culpeper Downtown Farmers Market Every Saturday

Sept 30 - Oct 6



October 19















October 31 Culpeper Downtown Merchant Halloween Trick-or-Treating

November 24 Holiday Open House & Community Tree Lighting

November 30 Small Business Saturday



culpeperrenaissance

www.culpeperdowntown.com

# Culpeper Renaissance, Inc. Volunteer Form

Name		
Mailing Address		
Telephone (Daytime)	(Evening)	(Cell)
E-mail Address		
Indicate how you prefer to be contact	:ed	
Please state your preference for the f	ollowing:	
Volunteer the day of event(s) only	y Ser	rve on a committee for an annual event
Serve on a committee that meets explanation of each committee):	regularly (Please check the co	ommittee of your preference. See attached an
Design Committee Econom	ic Vitality Committee P	Promotions Committee
Promotions Sub Event Committees: _	3 <sup>rd</sup> Thursday Committee,	Culpeper Block Party; Hop N Hog,
-	Holiday Open House,	Gnarly Culpeper Block Party,
	Culpeper Downtown Car	nival
What are your interests? (Examples: type hours, etc.)		fts, planting, visiting businesses, tracking volunteer
	are thankful you are willing to v	olunteer your time and talent to CRI and we want you
to enjoy the time you give to us.		(Date)
(Signature)		(500)
culpeper renaissanc	e	127 West Davis Street   Culpeper, VA 22701 phone (540) 825-4416   fax (540) 825-7014 welcome@culpeperdowntown.com www.culpeperdowntown.com